

Message Text

UNCLASSIFIED POSS DUPE

PAGE 01 MILAN 01033 160939Z

43

ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /014 W

----- 130937

R 160820Z JUL 74

FM AMCONSUL MILAN

TO SECSTATE WASHDC 3662

INFO USDOC WASHDC

AMEMBASSY ROME

UNCLAS MILAN 1033

E.O. 11652: N/A

TAGS: BEXP IT

SUBJECT: GMR-BIDS ON AIR AND WATER PURIFICATION AND POLLUTION
CONTROL (AWPPC)

FOR COMMERCE

REF: A-4497, JUNE 4, 1974, MILAN 879, USDOC 9272

1. OF 13 FIRMS CIRCULARIZED FOR THIS BID, ONLY THREE SUBMITTED
BIDS AS FOLLOWS (ALL DOLLAR VALUES AT LIRE 645 EQUALS \$1).

A. JOHN L. BARISONE; BUSINESS CONSULTANT; ITALY ONLY;
\$4,650 (LIRE 2,999,250). BARISONE PROPOSES 38 INTERVIEWS AS
FOLLOWS: END USERS, 18; TRADE ASSOCIATIONS, LOCAL AND CENTRAL
GOVERNMENT AGENCIES, 10; MANUFACTURERS AND IMPORTERS, 10.
BARISONE STATES FRANKLY THAT HE AND ASSOCIATES HAVE BEEN
INVOLVED ONLY marginally IN POLLUTION CONTROL RESEARCH
DURING CONSULTING ASSIGNMENTS CONCERNING FOOD AND OIL
INDUSTRIES/AND AREA PLANNING AND DEVELOPMENT. HE STATES,
HOWEVER, THAT HE CONFIDENT HE CAN SUCCESSFULLY COMPLETE
ASSIGNMENT BECAUSE OF HIS THOROUGH KNOWLEDGE OF ITALIAN
INFORMATION SOURCES AND BECAUSE OF HIS FAMILIARITY WITH
MARKET RESEARCH PROJECTS IN ITALY.

B. SOCIETA' ITALIANA PER L'ECONOMIA APPLICATA (SITEA),
ITALY ONLY; 3,000,000 LIRE (\$4,651). SITEA PROPOSES AT
LEAST 40 INTERVIEWS TO BE DIVIDED AS FOLLOWS: EQUIPMENT
UNCLASSIFIED
UNCLASSIFIED

PAGE 02 MILAN 01033 160939Z

USERS, 18; PUBLIC UTILITIES, 5; ENGINEERING COMPANIES, 4;
IMPORTERS AND SALES REPS, 5; MANUFACTURERS, 2; GOVERNMENT

AUTHORITIES, 3; AND INDUSTRIAL ASSOCIATIONS, 3. BIDDER STATES THAT SITEA ESTABLISHED IN 1973 AND HAS NO PREVIOUS EXPERIENCE IN POLLUTION CONTROL MARKET, NOR APPARENTLY DO ANY OF PERSONNEL WHO WOULD BE ASSIGNED TO PROJECT.

C. THEODORE A. TRANCU AND ASSOCIATES; ITALY ONLY; \$4,500 (2,902,500 LIRE). TRANCU PROPOSES 35 INTERVIEWS AS FOLLOWS: WITH INDUSTRY, 15; WITH TRADERS, 15; AND WITH OTHERS, 5. COMMERCE WILL AWARE QUALITY OF TRANCU'S WORK. IN FIELD OF POLLUTION CONTROL HE CITES THE FOLLOWING REPORTS PREPARED BY FIRM: 1973, WATER RESOURCES EQUIPMENT IN ITALY, USTC; 1972, AIR AND WATER TEST TREATMENT EQUIPMENT, USTC; 1972, WATER POLLUTION AND THE MARKET FOR WATER TREATMENT IN ITALY, SWEDISH EXPORT ASSOCIATION; 1969, INDUSTRIAL AIR QUALITY TREATMENT EQUIPMENT AND INSTRUMENTATION, USTC; AND 1968, SMOKE AND FUME (SIC) FILTERS, WEELABRATOR CORP.

2. IN VIEW OF LOW BID AND CONSIDERABLE EXPERIENCE IN FIELD IN ITALY, WE RECOMMEND AWARD OF CONTRACT TO TRANCU. FINA

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 16 JUL 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974MILAN01033
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740190-0287
From: MILAN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740746/aaaabmsf.tel
Line Count: 80
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: A-4497, JUNE 4, 1974, MILAN 879, USD, OC 9272
Review Action: RELEASED, APPROVED
Review Authority: smithrj
Review Comment: n/a
Review Content Flags:
Review Date: 29 AUG 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <29 AUG 2002 by ThomasVJ>; APPROVED <17 JAN 2003 by smithrj>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: GMR-BIDS ON AIR AND WATER PURIFICATION AND POLLUTION CONTROL (AWPPC)
TAGS: BEXP, IT
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005